



Formerly Recap IQ

Factsheet: Cortellis Deals Intelligence

Compare biopharmaceutical deals faster

1. What's my asset worth?
2. Who are the most likely partners?
3. When should I sell or partner?
4. What deal structure fits my needs?

Answer these questions and make the best deal in record time with Deals Intelligence. Advanced indexing, decoded analysis, and smart summaries help you quickly act on the right opportunities.

Deals Intelligence helps you easily:

- Find precise comparables
- Understand a set of deals in minutes, not hours
- Create your own custom analysis

Building on Clarivate Analytics deals intelligence content

Quickly identify potential deal partners by therapeutic area, mechanism, technology, and stage of development. Cortellis Deals Intelligence uses precise indexing, so you can get to the results that matter faster. Gain even deeper insights into biopharma alliances by drawing on the gold standard pharmaceutical deals intelligence including:

- The most comprehensive deals data set in our industry
- Contracts, including unredacted, secured through Freedom of Information Act (FOIA) requests
- Analysis that includes Summaries, graphs, Deal Overviews, and detailed financials

Understand a deal in minutes –not hours

Deals Intelligence offers critical analysis of crucial biopharmaceutical deals data. New features and functions make finding, analyzing, and sharing the right piece of intelligence easier than ever.

Recap on Cortellis

- 85,000 deals, including M&A
- 29,000 contracts
- More efficient functionality and expanded deals content, including international and smaller deals
- Integration of deals data with drugs, companies, patents, trials and more
- 35+ new content and feature types for Cortellis Competitive Intelligence users

Easy-to-access summaries to help you understand deals faster:

- Standardized Cortellis Snapshot tab provides you with a quick look at key deal parameters
- Events, Financial, Contract, Drugs, Patents, and other tabs afford detailed information on relevant aspects of each deal
- Quick Deal Overview allows you to understand deals quickly in one visual graphic
- Event Summaries provide tabulated and “decoded” analysis of announced deals

Generate your own custom analyses for quick assessment and rapid sharing:

- Exported Financial Summaries provide rapid looks at deal values by stage while graphs and pivot tables allow you to create your own analysis
- Complete export of raw data with all fields allows for deep and detailed analysis of deals

See the actual deal structures:

- Review over 29,000 complete contracts including unredacted versions to evaluate the true structure of a deal and determine “real” values

About Cortellis Deals Intelligence

Cortellis Deals Intelligence from Clarivate Analytics aims to provide analysis and advice for biopharmaceutical business development. Deals Intelligence clients include biotechnology and pharmaceutical companies, universities, investment banking, and venture firms. More than 1,500 organizations utilize Deals Intelligence data services. Deals Intelligence combines extensive deals analysis experience with the breadth of Life Sciences service offerings from Clarivate Analytics creating a powerful combination for clients.

To learn how Cortellis Deals Intelligence can make a good deal faster, visit: www.cortellisdealsintelligence.com

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